Re-Thinking Corporate Social Responsibility:

Use Level 5 Relevance to Create Shared Value



Become a force for positive change while enhancing your customer appeal and long-term competitiveness.

- consumers' new expectations for companies and how to meet them
- ✓ a 5-step process for achieving relevance with all your stakeholders

"Why merely 'do good' when you can be great?!"



Jossey-Bass, an imprint of Wiley, Inc.

at the podium:

selected prior engagements: **Consumer Electronics Show** The Conference Board Catalyst Facebook American Marketing Association National Restaurant Show High Tech Marketing Association DineAmerica Institute for International Research

denise lee yohn

president & consulting partner, denise lee yohn, inc.

Blending a fresh perspective, twenty-five years of experience working with world-class brands including Sony and Frito-Lay, and a talent for inspiring audiences, Denise Lee Yohn is a leading authority on building and positioning exceptional brands. Denise is the author of What Great Brands Do: The Seven Brand-Building Principles That Separate the Best from the Rest.

praise for denise:

"a stimulating and enriching learning experience... excellent and generous interactions" "a ton of best practices that we can implement right away" "hands down, the best presentation I took in the entire conference"

- "a refreshing outlook on how to more effectively manage brands in a company"

published by:

selected publications:

American Management Association SmartBrief on Leadership Advertising Age's CMO Strategy BusinessWeek Business Exchange Nation's Restaurant News CMO Council's Marketing Magnified Forbes CMO Network 800 CEO Read ChangeThis **Consumer Electronics Association**

quoted by:

Wall Street Journal, New York Times, BusinessWeek, BBC, USA Today, Inc.

writer of: brand-as-business bites[™] voted one of Top 25 Blogs that Marketing **Executives Actually Read**

Harvard Business Review Blog contributor

brand new perspectives **OSR Magazine** monthly column